

# BIOGRAPHY



## **Bill Driskill, Vice President, Vendor Relations, Sourcing and Operations, Core & Main**

Bill Driskill is the vice president of vendor relations, sourcing and operations for Core & Main, a leading distributor of waterworks and fire protection infrastructure products in the U.S. He is responsible for managing vendor relations and leading negotiations of annual contract terms and conditions.

Driskill established the category management process which maintains a repeatable rebate process each year. Bill has been recognized throughout his career for driving results in each of the positions he has held. He has a knack for building relationships, focusing on common goals and driving teamwork.



Driskill has spent most of his career with Core & Main and its legacy companies. He started with the company in 1984 as an outside sales representative and was promoted to district manager in 1989. In 2007, he was promoted to mid-south region vice president and in 2011 transferred to the northeast region where he had responsibility for sales growth, vendor/customer relationships and operational excellence. Prior to his career at Core & Main, Driskill was the Assistant Director of Admissions at Randolph Macon Women's College from 1981 to 1984.

Driskill serves on the board of Water and Sewer Distributors of America and is the organization's 2018–2019 president. He also is a past board member of Heavy Construction Contractors Association.

Driskill earned a bachelor's degree in economics from Hampden-Sydney College in Virginia and completed a management certification in accounting and finance from George Washington University.

### **About Core & Main**

*Based in St. Louis, Core & Main is a leading distributor of water, sewer, storm drain and fire protection products in the United States. Operating more than 250 branches nationwide, the company combines local expertise with a national supply chain to provide contractors and municipalities innovative solutions for new construction and aging infrastructure. Core & Main's 3,000 plus associates are committed to the safe distribution of water and fire protection to help communities thrive. Visit [www.coreandmain.com](http://www.coreandmain.com) to learn more.*

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