

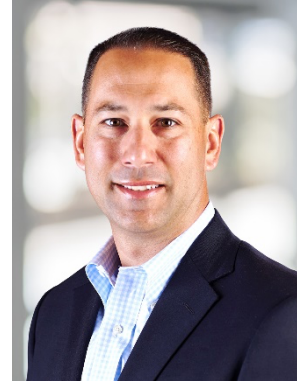
# BIOGRAPHY



## **Rich Schaefer, Regional Vice President, Central Core & Main**

Rich Schaefer is the regional vice president, Central Region, for Core & Main's Waterworks business. Schaefer is responsible for sales growth, profitability and operational excellence for the region, which includes Indiana, Kansas, Missouri, Ohio and Southern Illinois. Core & Main is a leading distributor of waterworks and fire protection infrastructure products in the U.S.

Since he joined the organization as assistant controller in 2005, Schaefer acquired positions of increased responsibility, including director of accounting and controller, director of strategic analysis and director of operations, North Region. Prior to joining the company, he worked in public accounting as an auditor and business consultant for Rubin Brown. Schaefer has worked strategically to analyze financial results, evaluate market and product opportunities, increase efficiencies, and develop and implement regionally aligned action plans and budgets.



Schaefer earned his MBA in accounting from Missouri State University and a bachelor's degree in marketing and management from University of Missouri-Columbia. In addition to his full-time work at Core & Main, Schaefer serves on the board for the Water and Sewer Distributors of America (WASDA). He is also a Missouri Licensed Certified Public Accountant.

### **About Core & Main**

*Based in St. Louis, Core & Main is a leading specialized distributor of water, wastewater, storm drainage and fire protection products, and related services, to municipalities, private water companies and professional contractors across municipal, non-residential and residential end markets nationwide. Core & Main's specialty products and services are used in the maintenance, repair, replacement and construction of water and fire protection infrastructure.*

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