## **BIOGRAPHY**



**Chuck Zappola**, Regional Vice President South Central Region Core & Main

Chuck Zappola is regional vice president, South Central Region, for Core & Main. He has responsibility for sales growth, profitability and operational excellence in the states of Arkansas, Louisiana, Mississippi, New Mexico, Oklahoma and Texas. Core & Main is a leading distributor of waterworks and fire protection infrastructure products in the U.S.

Zappola is focused on seizing opportunities for expansion with new customers, markets and industry developments. He joined the company in 1996 as an inside sales representative, progressing up through the organization as branch operations manager, outside sales representative, sales manager, district



manager and regional director of sales and operations. With strengths in talent development, sales leadership, relationship building and negotiations, Zappola is positioned to lead his region to new heights as Core & Main's business grows.

Zappola studied business and marketing at Cleveland State University. He is an active member of the American Water Works Association, National Utility Contractors Association, Office of Consumer Advocate and Texas Water Association.

## **About Core & Main**

Based in St. Louis, Core & Main is a leading specialized distributor of water, wastewater, storm drainage and fire protection products, and related services, to municipalities, private water companies and professional contractors across municipal, non-residential and residential end markets nationwide. Core & Main's specialty products and services are used in the maintenance, repair, replacement and construction of water and fire protection infrastructure.

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Media Contact: Jennifer Noonan, Director, Marketing & Communications 314-372-2992